



# PALLAVI ENGINEERING COLLEGE

(APPROVED BY AICTE, NEW DELHI, AFFILIATED TO JNTUH, HYDERABAD)  
R.R DIST 501505, TELANGANA STATE, INDIA

College Code : 6F

principal.pallavieco@gmail.com



## Memorandum of Understanding

This MEMORANDUM OF UNDERSTANDING, herein after referred to as "MOU" is a mutual understanding made at <<Hyderabad/Mumbai>> on the 12/02/2022 by and between Monster.com India Private Limited, a company incorporated under the Indian Companies Act, 1956, having its registered office at 7-1-79,79/5,6,7 & 7-1-80, 1st Floor, Capital Building, Ameerpet, Hyderabad-500016, Telangana, India (hereinafter referred to as 'Monster', which expression shall, unless repugnant to the context or meaning thereof, mean and include its successors and assigns) of the FIRST PART;

AND

PALLAVI ENGINEERING COLLEGE (A unit of POTLA SHANTHI EDUCATIONAL SOCIETY) organized under the Indian Laws having its principal place of business KUNTLOOR(V) ABDULLAPURMET(M), R.R. DIST 501505, HYDERABAD, TELANGANA represented by Mr. Dr. M. Bala Raju its authorized signatory (hereinafter referred to as 'Institute', which expression shall, unless repugnant to the context or meaning thereof, mean and include its successors and permitted assigns) of the SECOND PART. (Monster and Institute are hereinafter collectively referred to as "the Parties" and severally as "Party")

WHEREAS Monster is inter alia in the business of e-recruitment solutions and is responsible for the functioning of its websites www.monsterindia.com and Monster First Job webpage and Institute is in the business of 'Education Provider' and is desirous of taking service from Monster as described hereunder to facilitate Monster's online recruitment solution for opportunity to registered users ("users") at Monster First Job Program, on the terms agreed and contained herein;

NOW, it is agreed between the parties hereto as follows:

### 1. Responsibilities of Monster

Monster shall provide to Institute post 60% registration of total student strength:

- Recruiter attention on the Monster website to students registering on Monster India portal
- Invitation to 'Open to all' Virtual Career Fairs (VCF), Webinars, and any other events organized by Monster India
- Internship/ Live Projects/ Final placement opportunities from and at Monster India portal
- Fresher job alert mailers to registered students throughout the process

Kuntloor (V), Abdullapurmet (M), Near Hayathanagar, R.R Dist Pin - 501505, Telangana State, India.

🌐: [www.pallaviengineeringcollege.ac.in](http://www.pallaviengineeringcollege.ac.in)

☎: +91 63011 48377 / 86886 52343

- e) Launch, manage and promote the College Ambassador programme
- f) Webinar of 1.5 hours on one topic related to 'Becoming Corporate Job ready' by Industry Experts
- g) Discounted paid career services, assessment tests and external training, if any, as per college requirement will be charged on mutually agreed rates as per the deal under Monster First Job Program
- h) Institute shall provide the details of its authorised representative ("SPOC"/ "TPO") to Monster for the Service operation. Monster will provide the details to SPOC after execution of this Agreement. SPOC shall be responsible for providing the Institute's Candidates / Students information to Monster.
- i) The Service provided for the period mentioned above is currently without any financial consideration to the Institute except for a paid career services and other paid services as per sub para g) above. Any additional services involving financial consideration during the above period shall be undertaken with mutual consent of both parties. The Institute has the sole responsibility to obtain all the consent and acceptance from its students for engaging any of the programs/projects within the ambit of this MOU.

a. Monster's Obligation:

- a) To assist Institute for online recruitment solution of registered users along with any required training session as per Service subscribed. Enhance visibility of the Institute as a brand on Monster platform and marketing communication including online display of Institute's profile to attract companies, as may be feasible; and providing access to its website as stated above and other Monster websites as per between the Parties.
- b) Monster will provide a unique link to Institute for registration of its students on Monster portal. The tracking will happen through this link. Registered students need to complete their profile by regularly updating all relevant details (i.e., Upload Resume, Educational Qualifications, Skills etc.) required during the registration process to enhance visibility on the Monster portal and among recruiters.
- c) Monster will provide communication to Institute for circulation among registered users to create awareness and prevent fraudulent calls/ emails from any third party. Monster does not charge candidates in cash or kind for job placements, attending Virtual Career Fair, Webinars or arranging job interviews. Monster will not be responsible for any monetary transactions done by the students to recruiters to get placement. The Institute is responsible to communicate the provisions of this sub clause to its students to avoid any online fraud to its students.
- d) Provide informative articles and content delivered through platform and to improve chances of user's employability.
- e) Monster does not guarantee or offer any warranty for any response from any employer or recruitment consultants to Institute after the Services commenced by Monster under this

Agreement. Monster neither guarantees nor offers any warranty about the credentials of the prospective employer/organisation, which would receive the information and subsequently contact the Institute and/or candidates. Monster reserves its right to reject any insertion or information/data provided by the Institute in the Monster First Job webpage without assigning any reason. Breach of any provision of this Agreement by the Institute may lead to discontinuance of subscribed service by Monster and /or pursue all other available remedies under applicable laws.

## **2. Institute's Obligation:**

a. Institute shall provide Monster the name of its authorized representative (SPOC) who shall serve as single point of contact with Monster and ensure submission of Candidates / users' data within the agreed timelines.

Verification of the users' data by SPOC of Institute. Users' data shall include name, education qualification, branch, year and contact details. Inability of Institute to register and verify the users' data shall not entitle the users in availing the services under this Agreement. Institute shall be solely responsible for the submission of any wrong,

b. incomplete or incorrect users' data or profile in the Monster India portal/Monster First Job webpage and the authorized representative of Institute shall be responsible for incorporating the users' data on the Monster website and make changes from time to time in the event of any change in the users data and profile.

c. The Institute shall be responsible for appropriate use of the Services subscribed under this Agreement

d. Institute shall be solely responsible for the Monster First Job Program Services appropriated by it under this Agreement to users and / or candidates. Institute further undertakes that the Services subscribed by it under this Agreement is solely for the purpose of its proper appropriation to the users and/or candidates and not for its commercial use / purpose.

e. By posting user data ("User Content") to any Monster Site, User / Candidate and Institute automatically grant, and represent and warrant that they have the right to grant, to Monster an irrevocable, perpetual, non-exclusive, fully paid, worldwide license to use, copy, perform, display, and distribute such User Content and to prepare derivative works of, or incorporate into other works, such User Content, and to grant and authorize sublicenses thereof.

f. No unauthorised / fraudulent use of user content: Institute shall ensure the usage of content for lawful purposes and only for the purposes as permitted under the scope of this Agreement. Promotion of any illegal activity or marketing of products and other service purposes or spamming of the content by it except for the facilitation of services under this Agreement are also prohibited. Monster shall have the sole right to decide as to what constitute as a breach of these requirements by Institute.

g. Institute undertakes and warrants that the Mobile No./Email id of the candidates provided/uploaded either by Candidate/Institute/Monster to Monster's website for communicating them for the career/tests related information/communication is verified by Institute candidate before submission and is correct and Institute further warrants that the candidates have consented to use their Mobile No./ Email id provided/uploaded by it to Monster's website for communicating them through SMS by Monster and/or its service providers for the provision of the Services agreed between the Parties. In the event of any complaint at the end of candidates with respect to DND and other issues, Institute shall provide all the relevant details desired by Monster for resolving any such issues.

### **3. TERMS OF AGREEMENT:**

This Agreement is between your Institution or company or organization ("You") and Monster.com India Pvt. Ltd. ("Monster") and governs use of the Monster website or websites in which services are subscribed under this Agreement (each a "Site" and, together, the "Sites"). This agreement shall continue and be effective till the validity period of the product and services subscribed by you. If you breach any provision of this Agreement, Monster may (i) discontinue Your service and/or (ii) pursue all other available remedies to protect it. Any extension of services covered under the scope of the Agreement shall be at the discretion of Monster.

You agree to comply with all the applicable laws, including but not limited to the laws relating to contracts, labour and employment laws, data privacy laws, cyber laws and laws relating to intellectual property.

Navigation/Search Engines: Notwithstanding anything to the contrary contained herein, You shall not use or attempt to use, and shall cause each party under your control not to use or attempt to use, any engine, software, tool, agent or other device or mechanism (including without limitation browsers, spiders, avatars or intelligent agents) to navigate or search any Site other than the search engine and search agents available on such Site. The contents of the website (including without limitation all job postings and all resumes), and all elements, which are a part of the foregoing, and all intellectual and other proprietary rights therein, are the property of Monster. Neither you nor any of your employees shall do anything, which would in any way damage, injure or impair the validity of Monster's rights in the contents of the web Site. To the extent permitted by law Monster makes no warranties, express or implied, including the warranties of merchantability, fitness for a particular purpose, or non-infringement with respect to its services or any site, or results of use thereof and all warranties and conditions, express or implied are hereby excluded.

You agree to indemnify Monster, its officers, directors, employees and agents, from and against any claims, actions or demands, arising or resulting from Your breach of this Agreement or from Your provision of any material to any Site, including but not limited to

claims of breach of third party intellectual property rights. Neither party will be liable to the other party (nor to any person claiming rights derived from the other party's rights) for incidental, indirect, consequential, special, punitive or exemplary damages of any kind - including lost revenues or profits, loss of business or loss of data - arising out of this agreement, regardless of whether the party liable or allegedly liable was advised, had other reason to know, or in fact knew of the possibility thereof. Your use of the Monster First Job program webpage / site is subject to the Terms of Use, and / or Terms and Conditions of the website available from such web Site's homepage as may be amended from time to time.

This Agreement (i) constitutes the entire Agreement between the parties with respect to the subject matter hereof and supersedes any previous oral or written arrangements or understandings relating thereto as well as any purchase orders not supplied by Monster that have been or may from time to time be submitted by you, (ii) may be signed in counterparts, (iii) shall be governed by the laws of India (iv) may not be amended, terminated or waived orally, and (v) may not be assigned, in whole or in part, directly or indirectly, by operation law or otherwise, by you and only comes into existence when signed by You and Monster. Monster will be entitled to assign all or any of its rights and obligations hereunder. Any terms of this Agreement that may be invalid shall not affect the validity of enforcement of the remaining valid terms of this Agreement. The terms and conditions of this Agreement may not be amended without the affirmative written consent of Monster.com India Pvt. Ltd. This MOU will automatically renew on annual basis unless either party gives a 30 days prior notice for its termination before the annual renewal. Monster reserves the right to terminate this MOU immediately in the event any material breach of the terms of this MOU by the Institute including but not limited to breach / infringement of Monster intellectual property rights or any third-Party rights or breach of any provisions of the MOU. Every Dispute, difference or question which may at any time arise between the parties hereto or any person claiming under them, touching or arising out of or in respect of this agreement or the subject matter thereof shall be referred to the Sole Arbitrator nominated by the First Part, the award passed by the Arbitrator shall be final and binding on the parties hereto. The venue of Arbitration shall be Hyderabad.

All and any disputes shall be subject to the exclusive jurisdiction of the Courts at Hyderabad, India.

**Terms from institute:** The student should have accessibility for placements notifications on monster.com site with a restriction for only freshers notified within 7 days with no cost.

#### **4. TERM AND TERMINATION**

This MOU shall be effective from the date hereof and shall continue to be in full force and effect unless terminated earlier by either party with a One Month notice. Thereafter, this MOU may be renewed for further periods by mutual agreement between both the parties.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their duly authorised representatives in one or more counterparts, each of which shall constitute an original effective as of the day and year set forth above.

The persons signing this Agreement on behalf of the parties hereto certify that they are duly authorized by their respective entities to sign and execute this Agreement for and on behalf of their entities/organizations by said signatures that they are duly authorized to sign this Agreement on behalf of said parties and that this Agreement has been authorized by said parties.

**SIGNED ON BEHALF OF MONSTER:**

Name : Sangeetha Shyam Sundar  
Designation: Manager – Special Initiatives  
Email: sangeetha.sundar@monsterindia.com  
Phone: +91 9820124916

*Sangeetha*



**SIGNED BY AUTHORISED REPRESENTATIVE OF MEMBER:**

Name : Dr B.M. RAJU  
Designation: PRINCIPAL  
Email: Principal@pallaviengineeringcollege.ac.in  
Phone: 9247755185

PRINCIPAL  
PALLAVI ENGINEERING COLLEGE  
(Formerly Nagola Institute of Technology & Science)  
Nagola, Balaji Nagar, Adikmet, R.R. Dist. 500018



**Witness:**

1. *G. Shanmukh Sai*  
(Garapati Shanmukh Sai, Asst. Manager – Marketing, Monster  
Address: Flat No 304, Lakshmi Apts, Street No 3, Sanath Nagar, Hyderabad - 500018)

2. *A. Pradeep Kumar*  
A. Pradeep Kumar, Dean (Training, Placements and corporate relations)  
Address: flat no. 301Vaishnavi apartment, door no. 1-9-278/45, Balaji Nagar, Lalitha Nagar, Adikmet, Hyderabad-44)



### **MEMORANDUM OF UNDERSTANDING**

This memorandum of understanding is made and executed at Hyderabad on the 31<sup>st</sup> Day of March month of the year 2022.



#### **By and Between**

Pallavi Engineering College, located at Kuntloor (V) , Abdullapurmet(M), Near Nagole, R.R.District – 501505, TS hereinafter referred to as “College” , represented by its Correspondent/Secretary(which expression shall unless be repugnant to the context thereof be deemed to include its successors and permitted assigns).....Herein after referred as **First Party**.

#### **And**

“SWAMEDHA EDUCATIONAL SERVICES” whose registered address is at 18-72/201, 2<sup>nd</sup> floor, Laxmi Nivas Apt, Kamalanagar, Chaitanyapuri, Hyderabad – 500060, TS, India; herein after referred to as “SWAMEDHA”, represented by its Managing Partner Mr. Ravi Kumar.N.V (which expression shall be deemed to mean and include its successors and permitted assigns)... herein after referred as **Second Party**.

1. **PROJECT SUMMARY:** To Collaborate with the COLLEGE and provide CODING BASED CURRICULUM for skill development and entrepreneur development program.
2. **PARTIES:** This agreement will be between the COLLEGE (“First Party”) and SWAMEDHA (“Second Party”).
3. **TERM:** This agreement is for a period of 5 years.

 swamedha2020@gmail.com  9652496528

4. **SWAMEDHA (Second Party) Services:** The following are the services provided by **SWAMEDHA** to the Students of the First party:

**For Students:**

1. CODE – IT certification for enhancement of existing skills.( Basic)
2. CODE-ED certification for harnessing entrepreneur skill.( Advanced)
3. Certification: Every student gets a certificate post assessment at the end of the course /program.

**5. FIRST PARTY RESPONSIBILITIES:**

The First Party will be responsible for the following:

**5.1:** The First Party will appoint one person from their organization who will be the Coordinator of this program with SWAMEDHA and is responsible for program management on behalf of The First Party.

**5.2: Terms of Training:**

- The First Party will provide SWAMEDHA a complete list of all their students in the college who need to be trained.
- Training Venue with a facility of Computer / Laptop connecting to a Projector with Internet connection to be provided by the First Party.
- Dates and particulars of the training location to be shared with SWAMEDHA by the First Party by TWO-week advance information.

**5.3: COMMERCIAL TERMS:**

**5.3.a. Program charges :**

1. Basic Program : Rs 750 /- ( Inclusive of GST)
2. Advanced Program : Rs 5000 ( Inclusive of GST)

**5.3.b. Payment Terms :**

- 50% of the total payment to be paid as a **TOKEN ADVANCE** for Confirmation of the program by the College.
- 50% to be paid before certification.



**6.DISPUTE RESOLUTION AND JURISDICTION**

Any dispute, controversy or claims arising out of or relating to this Agreement or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the provisions of the Arbitration and Conciliation Act, 1996.

**7.CONFIDENTIALITY:**

Both parties agree to keep the terms and conditions, not limited to commercial terms, of this agreement confidential and private except with the consent of the other party.

**8. PERMISSION FOR USE IN MARKETING MATERIAL:**

Both parties hereby agree to allow the other party to use the name and logo only for general marketing purposes across any media like online, print and television.

In witness whereof, the parties agree to bind with all terms and conditions of this agreement.

\_\_\_\_\_  
FOR FIRST PARTY

  
3/3/22

Correspondent / Secretary

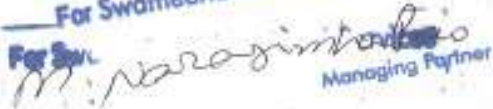
**PRINCIPAL**

Pallavi Engineering College

**PALLAVI ENGINEERING COLLEGE**  
Formerly Nagda Institute of Technology & Science  
Kuntloor (V), Abdullapurmet (M)  
• Jerahad, R.R. Dist-501505 T.N.



\_\_\_\_\_  
FOR SECOND PARTY  
For Swamedha Educational Services

  
Managing Partner

Managing Partner,

Swamedha Educational Services

\_\_\_\_\_  
Witness signature

\_\_\_\_\_  
Witness signature

**MEMORANDUM OF UNDERSTANDING (MOU)**

This Memorandum of understanding is entered on (Date:) \_\_\_\_\_ between  
(Institute Name) PALLAVI ENGINEERING COLLEGE,  
having its registered office at (Address) Kuntloor (V), Abdulapurmet (M), near  
Nagole, R.R. Dist - 501505, Telangana state, India  
\_\_\_\_\_, (hereinafter called  
"Institute" or "First Party"

**And**

KNR EDU SERVICES PVT LTD, a company incorporated under the provisions of Companies Act, 2013, bearing PAN AAICK3069Q and having its registered office at H.No.7-2-1453, TRT-1198, PIH COLONY, SANATH NAGAR, HYDERABAD, TELANGANA-500018, is an Official Channel Partner of Unacademy, hereinafter called as "Channel partner of Unacademy" or "Channel Partner" or "Second Party"

**WHEREAS:**

- (A) Unacademy is an online education platform that enables users to watch and upload educational videos. Unacademy developed an online live streaming platform **plus.unacademy.com** ("Platform") wherein educators can conduct live classes without being in the immediate physical proximity of the Learners via a live stream. By using this feature, learners will have access to classroom teaching and course material on the Website/Platform from anywhere in the world.
- (B) Channel Partner of Unacademy entered **Collaboration with Unacademy** as a Business Representative, to carry out Promotional, Marketing activities and to provide business to Unacademy across India.
- (C) Channel Partner in its capacity can negotiate with Unacademy for any bulk deals from the Institute in all categories from Unacademy such as GATE, ESE, CAT, UPSC, Bank exams, SSC, etc., exam preparation. The subscription cost of a learner, in this case, shall be discussed on a case-to-case basis; however, Unacademy reserves the right to set the final subscription cost for each deal.



- (D) This MOU constitutes the agreement between the Parties, supersedes all prior written or oral and all contemporaneous oral agreements, understandings, and negotiations concerning the subject hereof.
- (E) All notices and other communications given or made under this MOU shall be in writing and shall be deemed effectively given:
- Upon personal delivery to the Party to be notified.
  - Sent by confirmed electronic mail or facsimile.
- (F) Channel Partner was given the right to collect payments from the institute/interested learners, for the same Invoice will be raised by Unacademy to Channel Partner.
- (G) “**Platform**” shall mean “<https://unacademy.com/plus/>” and will include any other Platform in Unacademy Group.

NOW, THEREFORE, IT IS AGREED BETWEEN THE PARTIES AS FOLLOWS:

**First Party:-**

- The Institute shall cooperate with the Second Party, to promote the e-learning services provided by Unacademy to the students in the Institute and its subsidiary/ branches.
- The Institute shall procure details of the Learners interested in subscribing to the content on the Platform, the form of a list comprising name, email ID, and phone number of the students, in the case of minors the email ID and the phone number of the legal guardian have to be shared (“List”) and further share this List with the Second Party.

**Second Party:-**

- Upon mutual consent, release funds as sponsorships to the Institute.
- Arrange Seminars, Webinars on a regular basis to train & connect all students of the Institute to Advanced & Recent developments of Technology by Industrial and R&D experts.
- To organize FREE Lectures to help students in their curriculum, Campus recruitment training, internships, placement assistance & campus placements through Eazy Btech YouTube Channel (<https://www.youtube.com/channel/UCpreM-hNJDUJW1WEu1f1dxQ>), KNR Edu Services & its associates.



- 4) With the help of the Institute, shall get all the willing students of the Institute, to "sign up" with the Unacademy platform across all categories like GATE, ESE, CAT, UPSC, Bank Exams, CRT Trainings, SSC, etc.,
- 5) Negotiate with Unacademyall to get the best possible scholarships & sponsorships to the learners & Institute.
- 6) Arrange Seminars, Webinars on a regular basis, to keep subscribed learners motivated & participate in their learning through Unacademy.

## 1. CONFIDENTIAL INFORMATION

- 1.1 "Confidential Information" shall mean any confidential information data, know-how, employee data, or any other confidential information including all the leads and all the data/ content/ information provided by the disclosing Party ("**Disclosing Party**") to the receiving Party ("**Receiving Party**") herein under in writing, orally or in any other form, media whether marked as confidential or proprietary. Notwithstanding the foregoing, confidential information shall not include information which:
- 1.1.1 Is known to the Receiving Party at the time of disclosure
  - 1.1.2 Is rightfully received by the Receiving Party from a third party without the restriction of the disclosure
  - 1.1.3 Is disclosed pursuant to a judicial order, requirement of a government agency, or by operation of law
- 1.2 The Receiving Party agrees that it will not disclose the confidential information to any third party and will not use the confidential information other than for the performance of its obligation under this Agreement. The Receiving Party agrees that the confidential information shall at all times remain the sole property of the disclosing party and that thereceiving party shall take all reasonable precautions to prevent any unauthorized disclosure of the confidential information by any of its officers, employee or any personthat has access to the confidential information.
- 1.3 The Receiving Party agreed and understands that the confidential information constitutes valuable, special, and unique assets of the business of the Company. Accordingly, the Receiving Party agrees that, in the event of any breach of the confidentiality obligations under this Agreement, in addition to any other remedies at law or equity, Disclosing Party shall be



entitled to equitable relief, including injunctive relief and specific performance.




**VALIDITY:** The MOU shall be valid, initially for a period of 2 years, extendable by mutual consent.

**GOVERNING LAW AND DISPUTE RESOLUTION:** This MOU shall be governed by and construed in accordance with the laws of India, without reference to principles of conflict of laws and the courts in Hyderabad shall have exclusive jurisdiction to determine any dispute arising under this MOU.

**TERMINATION**

This MOU may be terminated by giving a notice of three months or the conclusion of ongoing programs, whichever is later, from either side.

This memorandum which is in 4 pages is signed on (Date): \_\_\_\_\_ and exchanged.

For Institute (First Party)	For Channel Partner (Second Party)
<p>Signature: </p>	 
<p>Name: <b>DR. M. BALA RAO</b> <b>PRINCIPAL</b> <b>PALLAVI ENGINEERING COLLEGE</b> (Formerly Nagole Institute of Technology &amp; Science) 1st floor (V), Abdullapurmat (M) K. J. R. Road, Dist-501505, Telangana</p>	<p>KN Rao</p>
<p>Designation: <b>PRINCIPAL</b></p>	<p>Managing Director</p>
<p>Institute Name: <b>PALLAVI ENGINEERING COLLEGE</b></p>	<p>KNR Edu Services Private Limited</p>

# **Memorandum of Understanding**

Between

**Pallavi Engineering College**

And

**SkillLauncher**

**Date: 04-Apr-2022**

## Memorandum of Understanding

This Memorandum of Understanding (MoU) is entered on the 04th day of April 2022

### By and between:

**SkillLauncher (A Unit of Techimax IT Services Private Limited)**, having its registered office at Level 1, Unit 2, Salarpuria Sattva Knowledge City, Inorbit Mall Road, Raidurg Village, Hitech City, Hyderabad, Telangana, India - 500081 (hereinafter referred to as "**SkillLauncher**", which expression shall include its legally constituted signatories, assigns, successors and officers duly authorized to execute such MoU) OF THE FIRST PART.

### AND

**Pallavi Engineering College** [College/Company/Trust/Society] incorporated under the provisions of the Societies Act with its registered office at Survey No. 209, Kuntloor(V), Abdullapurmet (M), Near Nagole, R.R. Dist, Telangana, India - 501505 (Hereinafter referred to as "**Institution**", which expression shall expressly include its legally constituted signatories, assigns, successors and officers duly authorized to execute such MoU) OF THE SECOND PART.

Institution and SkillLauncher are hereinafter collectively referred to as "**Parties**" and individually referred to as "**Party**".

### WHEREAS,

1. **SkillLauncher** is a futuristic upskilling platform specially designed for engineering students with the motto "To make every student skillful" by providing them the complete eco-system required to get their very first job. To keep oneself abreast in technology and to scale up to market demand, expert instructors created the courses for the students and help them to upskill their knowledge through real-world projects and followed by an internship opportunity.
2. **Pallavi Engineering College** with affiliation to JNTU, Hyderabad. Currently the college has Bachelor of Technology (B. Tech) in Undergraduate Courses in CSE, CSE-(DS), CSE-(CS), ECE, CIVIL and EEE. Since inception, the college has ensured excellent and exemplary standards, which has helped the college to be one of the topmost and sought-after colleges in the state.
3. SkillLauncher has launched Digital Skills Partner Program, an initiative which aims to provide online upskilling programs to college students on emerging technologies.
4. The Institution has expressed its desire to be part of Digital Skills Partner Program.

**Now therefore, in consideration of the understanding hereinabove, both parties enter into this Memorandum of Understanding with relationship terms and conditions brought forth herein.**

**1. Term:**

This MoU shall be effective from execution of this MoU and continue for a period of **five (5) Year** from the date of its execution. The MoU may be extended by both parties in writing. Any written MoUs altering the term and/or conditions of this MoU must be reviewed and approved in advance by both parties. The term of this MoU shall be applicable to each applicant student, *mutatis mutandis* during the term of such course that the said applicant has enrolled for.

**2. SkillLauncher Deliverables to Institution:**

- a. Skill launcher will offer the online courses and its value-added services to Institution and its students.
- b. Yearly 3 times guest faculty from SkillLauncher visits the college to deliver lectures on in-demand technologies
- c. SkillLauncher will conduct one Hackathon every year.
- d. SkillLauncher will sponsorship for any 1 event per year and maximum sponsorship amount will be ₹ 10,000.

**3. Institution Deliverables to SkillLauncher:**

- a. Subscribe all their students from every branch and every academic year on the SkillLauncher platform. Every year their new students also continues to subscribe to SkillLauncher till the agreement term.
- b. Position SkillLauncher and its brand in their campus as mutually agreed upon.
- c. Institution will share their entire college student's data with SkillLauncher for auto creation of LMS access accounts.
- d. Institution will participate in SkillLauncher or its partners intensive training bootcamp programs.

*e. It is not mandatory to join every students. Those interested can join the program/ course.*

*Blushonny* →

**4. Commercials**

Subscription Tenure	Price
1 Year	₹ 499
2 Years	₹ 899
3 Years	₹ 1299
4 Years	₹ 1699





**IN WITNESS WHEREOF**, this MoU is duly executed on the day, month and year first herein above written in the presence of:

**For Pallavi Engineering College (Institution)**

**For SkillLauncher (Company)**



**Dr. M.B. Raju**  
Principal

Date:

**PRINCIPAL**  
**PALLAVI ENGINEERING COLLEGE**  
(Formerly Nega Institute of Technology & Science)  
Kuntloor (V), Abdullapurmet (M)  
Warangal, R.R. Dist-501505, Telangana.



**Sushma Bhagavatula**  
Program Manager

Date: 04-Apr-2022



# EduRun

-for a Bright Future

15<sup>th</sup> September 2020

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MoU") is entered into as of **15th September 2020** (the "Execution Date") by and between, **Pallavi Engineering College, Hyderabad**, (hereinafter referred to as "Pallavi Engineering College, Hyderabad")

AND

**EDURUN VIRTUOSO SERVICES PRIVATE LIMITED (CIN: U74999TG2018PTC127241)**, a private limited company incorporated under the Companies Act, 1956, engaged in providing training & placements to students, having its registered office at 2-3-495-2/3 Sai Royal Palace Apts, Flat-No:504, Sai Nagar Road No-3, Alkapuri Colony, Hyderabad, Telangana 500068 (hereinafter referred to as "EduRun", which expression shall unless repugnant to the context or meaning thereto shall mean and include its successors and permitted assigns) represented herein by its Director, Shiva Prasad Beldae & Abhishek Kandoori, duly authorized by its board of directors vide resolution dated 28<sup>th</sup> September 2018. Pallavi Engineering College, Hyderabad and EduRun are individually referred to as a "Party" and collectively as "Parties WHEREAS:

A. EduRun will provide its services under EduRun Skilled Campus Program for use by Pallavi Engineering College, Hyderabad in respect of "End Users" (all students who are presently enrolled in any program with the institution), in accordance with the terms and conditions set out herein, and EduRun has agreed to the same.

B. Pursuant to the foregoing, the Parties have agreed to enter into this MoU to set forth the terms and conditions of their arrangement in the following sections.

As a part of this MoU, both the parties have identified and hereto agree to the following responsibilities respectively:

### **1. RESPONSIBILITIES:**

#### **1.1 Responsibilities of EduRun:**

A. EduRun with the help of Pallavi Engineering College, Hyderabad shall get all the willing students of Pallavi Engineering College, Hyderabad to sign up on EduRun's platform with email ID to avail the services under EduRun Skilled Campus Program.

B. There will be no financial implications for internships & placements and also there will be some financials charges for training programs which will be mutually agreed between EduRun and Pallavi Engineering College, Hyderabad during the "Term" (defined hereafter) of this MoU and the End, Users can get these benefits under

**EduRun Virtuoso Services Pvt. Ltd.**

Registered Office: Plot No: 2-3-495-2/3 Sai Royal Palace Apts, Flat-No:504, Sai Nagar Road No-3, Alkapuri Nagole,  
Pin-Code: 500068, Hyderabad, Telangana

[www.edurungroup.in](http://www.edurungroup.in)

# EduRun

-for a Bright Future

## EduRun Skilled Campus Program:

- Placement Preparation Activities.
- Chance to get internships & full-time placement opportunities through EduRun.
- Career mentorship sessions from industry experts.
- Technical Training & Workshop Programs.
- Mini & Major Projects upon mutual decision by EduRun & Pallavi Engineering College, Hyderabad.

## 1.2. Responsibilities of Pallavi Engineering College, Hyderabad

- To inform the availability of such services as referred above to the End Users for upskilling and assessment by circulating necessary information.
- To provide support in hospitality(which includes Transport/Travel Expenses, Food, Accommodation- if required) for EduRun Team, HRs, Trainers. Scheduling the placements, and informing the End Users that would help them evaluate their readiness for placements and institute to know the current preparation status of their students.
- Mentioning "EduRun" & "Pallavi Engineering College, Hyderabad" names in all the events conducted by EduRun.

## 2. Other provisions:

A. This MoU shall be valid till 15<sup>th</sup> September 2023 from the Execution Date ("Term ") unless terminated earlier by Parties.

B. EduRun shall keep all the data collected from the students confidential and shall NOT share/disclose to anyone in any form whatsoever without prior written permission from the students. EduRun also agrees that the data so collected shall be used for the purpose envisaged in this MoU and not for any other purpose.

## AGREED AND ACCEPTED:

For Pallavi Engineering College, Hyderabad

For EduRun Virtuoso Services Pvt. Ltd.

By

By

Signature:-


  
D. M. B. RAJU

Name:

Title:

PRINCIPAL

Date: 15th September 2020

  
PALLAVI ENGINEERING COLLEGE  
(Formerly Nagole Institute of Technology & Science)  
Kuntloor (V), Abdullapurmet (M)  
• Jerabad, R.R. Dist-501505, Telangana.

Signature:-



Name: Shiva Prasad Beldae

Title: Co-Founder & CEO

Date: 15th September 2020



EduRun Virtuoso Services Pvt. Ltd.

Registered Office: Plot No: 2-3-495-2/3 Sai Royal Palace Apts, Flat-No:504, Sai Nagar Road No-3, Alkapuri Nagole,  
Pin-Code: 500068, Hyderabad, Telangana